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**JEAN M. DELISO, CFP® NAMED TO
NEW YORK LIFE'S CHAIRMAN'S COUNCIL**

MA, October 1st, 2024– Jean M. Deliso, CFP® has been named a member of the 2024 Chairman's Council of New York Life today. Members of the Chairman's Council rank in the top four percent of New York Life's elite field force of nearly 12,000 licensed agents in sales achievement. Ms. Deliso has accomplished this level of achievement for twelve consecutive years.

Ms. Deliso has been a New York Life agent since 1995 and is associated with New York Life's Connecticut Valley General Office in Windsor, CT. Jean is a Nautilus Group® Member; an exclusive, advanced planning resource for estate conservation and business continuation strategies.

She is President/Owner of Deliso Financial and Insurance Services¹, a firm focusing on comprehensive financial strategies that help position clients for a solid financial future. Jean has been working in the financial field for over thirty years; her first seven in public accounting and balance working in the financial services industry.

Jean has developed an expertise in assisting business owners and individuals protecting and securing their and their family's future. Her extensive experience has led to a focus in certain fields, such as cash flow planning, risk management, investment, retirement and estate planning. She is committed to customizing financial plans for each person's unique situation.

Jean has also been named as one of Forbes' Best-in-State Financial Security Professionals² in 2023 and is a Qualifying Member of the Million Dollar Round Table* since 1999.

Not only is Jean outstanding in her field as a sought after Certified Financial Planner™ she is also committed to helping her community by giving back. Jean currently serves on and has held Chairman of the Board positions at Baystate Health Foundation and The Community Music School of Springfield.

¹ Deliso Financial and Insurance Services is not owned or operated by New York Life Insurance Company or any of its affiliates. The Nautilus Group is a service of New York Life Insurance Company. Jean Deliso is a Registered Representative offering securities through NYLIFE Securities LLC, Member FINRA/SIPC, A Licensed Insurance Agency and a Financial Adviser offering investment advisory services through Eagle Strategies LLC, A Registered Investment Adviser.

² Data provided by SHOOK®Research, LLC. Data as of 12/31/22.

Source: Forbes.com (July 2023).

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*The Million Dollar Round Table (MDRT), The Premier Association of Financial Professionals, is recognized globally as the standard of excellence for life insurance sales performance in the insurance and financial services industry. The Nautilus Group® is a service of New York Life Insurance Company.

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